



# Shannon B. Jones Law Group, Inc.



September/October 2018

NEWSLETTER

## UPCOMING SEMINARS

**Wednesday,**  
**September 12, 2018**  
**from 9:30 a.m. to 12:00**  
**p.m.:**

Shannon B. Jones will be providing a Risk Management Seminar before the Contra Costa Association of Realtors at the Shadelands Civic Arts Center, 111 N. Wiget Lane in Walnut Creek, California.

For more information, please contact Jason Catalano at (925)295-9202

or  
[Jason@ccartoday.com](mailto:Jason@ccartoday.com)

*A quick note to keep you current regarding events in our office, law and issues...*

### A NOTE FROM SHANNON –

We are pleased and proud to announce that on October 7, 2018, we celebrated our 20<sup>th</sup> Anniversary. We are so grateful to our wonderful clients for their continued support.

We are continuing to receive claims arising out of wire fraud. In most of these instances, the buyer received a phishing email purportedly from the agent, which was not actually sent from the agent. That email provides wiring instructions for their deposit. The instructions are fraudulent and the wire is sent to some remote location out of the Country. I have re-circulated our Risk Management Tip regarding Wire Fraud. It is important that agents ensure that the buyers are aware of this issue and review the wire fraud advisory.

### ANNOUNCEMENTS –

We are pleased to welcome Lindsey A. Morgan as an attorney in our office. Lindsey has a law degree from the University of Southern California and an undergraduate degree from UCLA. Her legal background is in business litigation and insurance coverage. When she is not at the office, Lindsey enjoys gardening and hiking with her husband and two sons.

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*(Please respond to Danville Office) | [www.calrealestatelaw.com](http://www.calrealestatelaw.com)*



About Shannon...

Shannon B. Jones is the owner and managing partner of Shannon B. Jones Law Group. She has been representing real estate agents and brokers for 25 years.

She has an undergraduate and law degrees from the University of Southern California. She is a member of CAR's Strategic Defense Panel.

She has published a number of articles and the best-selling real estate book, "A Real Estate Agents Practical Guide to Avoiding Litigation." She is a shareholder in California Real Estate Legal Alliance ("CRELA"), a company established to represent real estate professionals throughout the State of California that offers real estate advice, coaching, claims prevention, effective and efficient management of claims, risk management, cutting edge industry information, insurance management assistance, as well as other beneficial services.

BLOG UPDATES - Our website was recently updated to include the following blogs:

- Blog regarding the Settlement Against Monsanto re Roundup.
- Blog regarding new mortgage fraud concerns.
- Blog regarding the real estate agent sentenced to federal prison for housing fraud.
- Blog with Question and Answer regarding the Transfer Disclosure Statement.
- Question and Answer regarding lease option payment.

*Please visit our blog at*  
<http://www.calrealestatelaw.com/BLOG-1>