



December 2016 /January 2017

NEWSLETTER

UPCOMING SEMINARS

Friday, January 27, 2017
from 9:00 am. to 10:00 a.m.
Shannon B. Jones will be
providing the legal updates to the
California Association of Realtors
Legal Affairs Forum in Indian
Wells, California.

Thursday, February 2, 2017
at 9:00 a.m.
Shannon B. Jones will be
presenting a Risk Management
Seminar for the Danville/San
Ramon Real Estate Marketing
Association at the Danville
Veterans Hall located at 400 Hartz
Avenue in
Danville, California.

Wednesday, February 15, 2017
from 9:00 a.m. to 12:00 p.m.
Shannon B. Jones will be
presenting a Risk Management
Seminar for Contra Costa County
Association of Realtors at the
Shadelands office, 111 N. Wiget
Lane, Walnut Creek, California.
For more information, please
contact Jason Catalano at (925)
295-9202 or
Jason@ccartoday.com.

*A quick note to keep you current regarding
events in our office, law and issues...*

A NOTE FROM SHANNON –

Thank you to everyone who contributed to our toy and food drive
for the Bay Area Crisis Nursery. We were able to deliver several
barrels to their delight.

In late 2016, there were two (2) significant developments in the
area of real estate law. In Horiike v. Coldwell Banker, the
California Supreme Court extended fiduciary obligations to a
listing agent where there is a dual broker. We have posted an
article to our website regarding this decision. Effective January 1,
2017, California will require sellers to disclose whether their
properties have water-conserving plumbing fixtures. We will also
be circulating an article to our clients regarding this Act and
posting an article to our website.

We wish everyone a happy holiday and prosperous new year.





About Shannon...

Shannon B. Jones is the owner and managing partner of Shannon B. Jones Law Group. She has been representing real estate agents and brokers for 25 years.

She has an undergraduate and law degrees from the University of Southern California. She is a member of CAR's Strategic Defense Panel.

She has published a number of articles and the best-selling real estate book, "A Real Estate Agents Practical Guide to Avoiding Litigation."

She is a shareholder in California Real Estate Legal Alliance ("CRELA"), a company established to represent real estate professionals throughout the State of California that offers real estate advice, coaching, claims prevention, effective and efficient management of claims, risk management, cutting edge industry information, insurance management assistance, as well as other beneficial services.

LEGAL UPDATES - Our website was recently updated to include the following articles:

- An article regarding the California Supreme Court's decision to extend fiduciary obligations to a listing agent where there is a dual broker.
- An article regarding California's conservation plumbing legislation.
- An article wherein a California appellate court held a real estate broker liable for breaching his ICA by not registering his partner with the DRE.
- An article wherein a California appellate court recently denied an agent a commission of \$925,000 due to failure to have a written agreement.

A complete discussion of these matters can be found on our website, www.calrealestatelaw.com, under Legal Updates.

BLOG UPDATES - Our website was recently updated to include the following blogs:

- A Q & A blog regarding Counter-Offer
- A blog regarding eClosings

Please visit our blog at <http://www.calrealestatelaw.com/BLOG>

HOLIDAYS – Our offices will be closed for the Christmas and New Year Holiday from December 26, 2016 through January 2, 2017. Shannon B. Jones will be out of the office from December 26, 2016 through January 11, 2017. In her absence, please contact our main number at (925) 837-2317.