



*December 2017/January 2018* NEWSLETTER

UPCOMING SEMINARS

Thursday, January 18, 2018  
from 8:00 a.m. to 8:55 a.m.:

Shannon B. Jones will be providing a Risk Management Seminar to the California Association of Realtors Legal Affairs Forum in Monterey, California.

Thursday, January 18, 2018  
from 9:30 a.m. to 10:30 a.m.:

Shannon B. Jones will be providing the Legal Updates to the California Association of Realtors Legal Affairs Forum in Monterey, California.

Wednesday, February 7, 2018 from  
12:00 p.m. to 1:00 p.m.:

Shannon B. Jones and Steven D. Spile through California Real Estate Legal Alliance (“CRELA”) will provide a webinar for members of CRELA addressing Current Issues Affecting Real Estate Professionals.

Wednesday, February 21, 2018 from  
9:30 a.m. to 12:00 p.m.:

Shannon B. Jones will be providing a Risk Management Seminar before the Contra Costa Association of Realtors at the Shadelands Civic Arts Center, 111 N. Wiget Lane in Walnut Creek, California. For more information, please contact Jason Catalano (925) 295-9202 or Jason@ccartoday.com.

*A quick note to keep you current regarding events in our office, law and issues...*

*A NOTE FROM SHANNON –*

We will be collecting food and Christmas gifts for the benefit of the Bay Area Crisis Nursery. Food needs include: Gravy; Stuffing; Mashed Potatoes; Canned Vegetables; Cranberry Sauce; Canned Pumpkin Mix; Cake Mixes and Desserts. For our Christmas drive, the Bay Area Crisis Nursery is in need of the following: Stacking Cups; Cloth Books; Children's Toys from 18 months to 3 years old; African American Dolls; Hispanic Dolls; Doll Clothing; Barbies; Batteries; Science Projects; Remote Control Cars; Books; Balls; and Clothes for all ages of children. A barrel will be set up in the entry of our office. Please stop by to visit and donate.

On December 5, 2017, Shannon Jones and Steve Spile provided a webinar through the California Real Estate Legal Alliance. That webinar was recently posted to the CRELA website and can be accessed by members of CRELA and clients of Shannon B. Jones Law Group Inc. and Spile, Leff and Goor. The webinar addressed the top 10 current issues affecting real estate professionals. The next webinar is scheduled for February 7, 2018.



### About Shannon...

Shannon B. Jones is the owner and managing partner of Shannon B. Jones Law Group. She has been representing real estate agents and brokers for almost 30 years.

She has an undergraduate and law degrees from the University of Southern California. She is a member of CAR's Strategic Defense Panel.

She has published a number of articles and the best-selling real estate book, "A Real Estate Agents Practical Guide to Avoiding Litigation."

She is a shareholder in California Real Estate Legal Alliance ("CRELA"), a company established to represent real estate professionals throughout the State of California that offers real estate advice, coaching, claims prevention, effective and efficient management of claims, risk management, cutting edge industry information, insurance management assistance, as well as other beneficial services.

LEGAL UPDATES – Our website was recently updated to include the following:

- An article wherein the court holds that a mortgage lender does not have to honor tenants obligations under a lease after foreclosure.
- A risk management tip regarding broker-associate tracking.
- An article wherein the court holds sellers of a vineyard cannot be liable for nondisclosure without actual or constructive knowledge of defects.

*A complete discussion of these matters can be found on our website, [www.calrealestatelaw.com](http://www.calrealestatelaw.com), under Legal Updates.*

### HOLIDAYS –

Our offices will be closed for the Christmas and New Year Holiday from December 25, 2017 through January 1, 2018. Shannon B. Jones will be out of the office from December 22, 2017 through January 14, 2018. In her absence, please contact our main number at (925) 837-2317.